

Brand/Product: Crucial Teams	Company: Crucial Learning
Video: Increase Your Relationship Intelligence	Video #001

Audition Guidance

Samantha is a credible, confident, skilled, intelligent business leader. Works well with people. Has successfully consulted with many organizations in the past.

- Graciously accepts her new leadership role.
- Slight surprise at being asked to fire people.
- Neutral conversation.
- Listens to coworkers with confidence and understanding.
- Some disappointment at sitting in a meeting that isn't going well.
- Encourages someone to try a new plan.
- Positive conversation.

Daniel is Highly intelligent, assertive, initially believes his plans for the company are far superior than his coworkers' ideas. Later sees others more positively.

- Frustrated, arguing with a coworker in different levels of intensity.
- Analytical, intelligent, expressing doubt that a new plan for his work will make any difference. But then agreeing to give it a try—some reluctance, but mostly sincerity.
- Disagreeing with coworker and asserting himself, but then stops and thinks for a moment, changes his approach: asks a question, listens with sincerity, enters respectful, productive dialogue.
- Positive conversation.

Business Executives

- During negative interaction with coworker:
 - Frustrated, arguing in different levels of intensity.
 - Gives up/shuts down, disengages.
- Neutral business conversation.
- Positive interaction, encouraging, reporting good business results.

Employees

- General neutral business interaction
- Specific guidance for **Male Employees** (see sections C and Y in script)
 - Scrolling on phone, eating cookie, sees coworker coming, subtle glare, sneakily steals the last cookie, exits.
 - Positive chat with coworker, goes to break room counter, sees that a coworker took the cookie he was going to eat: disappointment, annoyance, anger.